Gabrielle Curry 123 High Street, Maple Shade, NJ 08052 || 609.846.8412 || gabriellecurry94@gmail.com Website: gabriellecurry.org

EDUCATION

Neumann University Bachelor of Science in Marketing GPA: 3.3

Presidential Scholarship

Aston, PA May 2018 CSAC All Academic

MARKETING EXPERIENCE

ABLE Technology Partners LLC

November 2020- Present

Marketing and Sales Specialist

- Research, develop and execute strategies to identify market opportunities.
- Manage and execute the brand image of the company.
- Create and maintain the social media platforms
- Generate leads and requiring daily sales activity for new and existing accounts.
- Develop and build client relationships through meeting, calls, and networking events
- 80 to 100 calls a day
- Accurate documentation of all activities conducted
- Collaborating in a team-oriented environment
- Maintaining high level communication with prospect
- Updating and documenting CRM, Constant Contact, and Newsletter for our consumers
- Quality assurance calls/ emails to clients
- Demonstrate time management skills to meet sales deadlines.

Rocky Run YMCA Media, PA

Marketing Intern

Fall 2017

- Planned the organization's annual gala and largest fundraiser, by tracking and documenting donations and coordinating the \$10K Impact Auction.
- Provided photography services at several events, including Live Strong Luncheon.
- Performed inventory audit of all online and in-house products recommending additions and removals.
- Created promotional items to market and advertise YMCA activities and events.

WORK EXPERIENCE

Public Partnership

Self-Directed Employee

throughout NJ August 2016 to present

- Use varied verbal and non-verbal skills for each child based on individual learning styles
- Apply interpersonal skills by instructing, setting boundaries, and entertaining children on the autism spectrum.
- Providing safety environment for children and adults who are disabled.

Mount Laurel YMCA

Assistant Aquatics Director

October 2018 -

March 2020

BCSSSD, Bancroft and Lumberton

- Worked with special needs students from the ages of 5 to 21 years old in the aquatics department by teaching them the basics of swimming techniques
- Programed scheduling for the lifeguards
- Ensured that all certifications of staff are maintained
- Organized and conducted lifeguard training courses including weekly in-service trainings for lifeguard staff
- Provided staff supervision and recruitment
- Collaborated with other departments to coordinate and plan special events.

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Rocky Run YMCA

September 2016 -

Aquatics Supervisor

October 2018

- Manage capacity-level attendance which included numerous beginners with limited skills learning pool etiquette
- Rescued several swimmers and wanders in distress thereby avoiding serious accident or injury
- Enforce pool safety rules to ensure and maintain a safe environment
- Responsible for developing lifeguard rotations to ensure adequate break times.
- Provide backup coverage as needed to ensure and maintain safety.

COACHING EXPERIENCE

NXT SPORTS LLC

September 2021- Present

Women's Lacrosse Goalie Coach

- Teaching ages of 7 to 18 years old the fundaments of a lacrosse goalie
- Teaching them speed, agility, and technique
- Being a Positive Role Model and Team leader
- Helping to achieve goals
- Being Consistent and reliable at practices and games.
- Staying organized and creating new practice drills for goalies

Athletes United Lacrosse

May 2021- Present

Women's South Jersey Goalie Coach

- Teaching all ages
- Teaching Speed, Agility, Technique
- Group or one on one sessions

HEADStrong

July 2021- August 2021

Goalie Coach

- Teaching 15 to 16 year old's, the basic of being a lacrosse goalie
- Teaching Speed, Agility, and Techniques
- Teaching them the ways on how to be confident on and off the field.
- Being a Role Model to these children.

Penncrest High School

March 2020- April 2020

High School Goalie Coach

- Trainer for Freshmen to Senior Goalies
- Worked on Technique and skill abilities.
- Taught and gave them new tactics
- Taught ways to be confident on and off the field
- Improved mobility and stick skills

South Jersey Shamrocks Lacrosse Team

March 2019- October 2019

Defensive Coordinator

- Goalie Trainer for children, from the ages of 7 to 18
- Worked on Technique, cardio, drills, and skills
- Worked indoors and outdoors

COLLEGE ATHLETICS

NCAA Division III Women's Lacrosse

2014-2018

Team Captain for 2017-2018 Awards and Honors:

- CSAC Rookie of Year 2014 2015
- CSAC 2nd Team All-Conference 2014-2015
- CSAC 1st Team All-Conference 2018
- Sportsmanship Team Awards 2018
- Franciscan Team Award 2018
- ECAC 2nd Team All-Conference 2018

NCAA Division III Women's Soccer

Fall of 2015

- 2015-2016, Assistant Manager during recuperation with focus on developing and improving player bonding to establish team unity, drive, and determination
 - -Unsung Hero Award 2015

SERVICE EXPERIENCE

Volunteered Coach Neumann University Women's Lacrosse

March 2021- Present

- Goalie Coach for Freshmen to Seniors 1
- Teaching Technique, Speed, and Skill
- Teaching ways to be confident on and off the field.
- Improving Mobility and stick skills

Volunteer Freshmen Girls Basketball Coach

October 2019 to February 2020

Our Lady of Perpetual Help

Maple Shade, NJ

- Taught and showed young students to understand the rules of basketball.
- Taught students how to boost their confidence
- Showed students new skills and techniques.

Peer Advisor for Sports Management and Business Majors Neumann University, Aston PA

Fall of 2017

 Mentored 20 freshmen students encouraging university enthusiasm, superior study habits, and career developing targets

Volunteer Grounds Worker

2015 to 2017

Anna's Place

Chester, PA

• Upgraded church landscape through constant maintenance including weeding, raking, seeding, planting, and nourishing creating welcoming and beautiful gardens.

Volunteer 8th Grade Girls Basketball Coach

2015 to 2016

Our Lady of Perpetual Help

Maple Shade,

NJ

 Instilled passion for basketball in young teens, boosting confidence and teaching skills to less experienced while refining techniques and encouraging innovation for more advanced

SKILLS

Microsoft Office, Microsoft Outlook, ConnectWise, Constant Contact, Hootsuite, Word Press, Microsoft Forms, Microsoft Teams, Internet and Database research, LinkedIn; and CPR, AED, First Aid, and Oxygen Administration, Lifeguard Instructor